



# Justification Kit

Need help communicating the value of an IAFC membership to your supervisor? The following information will help you explain how the resources and support from the IAFC will make you a better leader and help your department effectively address today's operational and economic challenges. At the end, you'll find a letter you can customize and submit to your supervisor.

#### What is the IAFC?

The International Association of Fire Chiefs (IAFC) is a professional membership association providing thought leadership, training and representation to all levels of leaders in the fire and emergency service. It serves current and future career, volunteer, fire-rescue and EMS chiefs, chief fire officers, company officers and managers of emergency service organizations.

## Is the IAFC only for Chiefs?

No. The IAFC represents and serves leaders of all levels and ranks. Membership in the IAFC is open to anyone who wants to become a confident and successful leader.

# Benefits of IAFC Membership

- Easy ways to connect with fellow leaders from other regions to share information and gain new perspectives
- Access to SOPs, SOGs, research, policies, case studies, webinars and more
- Knowledge and guidance on key issues including funding, recruitment and retention, mental and behavioral health, cancer prevention, volunteers, succession planning and community relations
- Resources for special areas including wildland, hazmat and EMS
- Savings on professional development and leadership training
- Opportunities to get involved and make a difference in the fire and emergency service

# View a full list of member benefits at IAFC.org/benefits

### **Value to Your Department**

When justifying the cost, it's important to highlight the broader value of IAFC membership to your organization.

Your membership is an investment not only in you, but also the department and your community. You'll bring tangible benefits back to your department including:

- Access to the latest training and resources from top experts in the field
- Best practices, policies and toolkits to support and improve department operations
- Strategies for leading through the current economic and fiscal challenges
- New and improved skills for managing and leading as an officer
- · A professional network for support and ideas

Thanks for everything your organization is doing to assist us during these unprecedented times. The IAFC has always been a stellar organization, but certainly during the pandemic they have excelled in providing for fire and rescue departments across the country."

Larry A. Oliver, Deputy Chief Frederick County (Va.) Fire & Rescue IAFC member for 29 years

### **Membership Types and Dues**

FULL Chiefs and all chief officers	<b>BASIC</b> For chief officers with 2 – 3 bugles	AFFILIATE For company officers, firefighters, paramedics and EMTs
\$195 + Division dues* + \$25 processing fee	\$103 + Division dues* + \$25 processing fee	\$97.50 Total price, includes division dues. No processing fee

#### \*DIVISION DUES (for full or basic)

DIVISION DOLS (101 rull of basic)	
Learn more at <u>IAFC.org/divisions</u>	
Canadian(eligible only if CAFC member)	\$10
(DC, DE, MD, NJ, NY, PA)	\$20
Great Lakes(IL, IN, MI, MN, OH, WI)	\$20
International(Outside U.S. and Non-CAFC)	\$33
Missouri Valley(CO, IA, KS, MO, NE, ND, SD, WY)	\$20
New England (CT, ME, MA, NH, RI, VT)	\$35
Southeastern(AL, FL, GA, KY, MS, NC, SC, TN, VA, W US Virgin Islands)	
Southwestern(AR, LA, NM, OK, TX)	\$25
Western	\$65 Full / \$30 Basic

# Thanks for the amazing opportunity to leverage the buying power of the IAFC."

(AK, AZ, CA, HI, ID, MT, NV, OR, UT, WA, Pacific Territories)

Federal/Military Employees......No division dues

(Division Optional)

Patrick J. Parker, Fire Chief Grand Traverse Metro Emergency Services Authority (Mi.). Referencing the IAFC's PPE deal with Amazon, May 2020 IAFC member for 15 years

#### **ADD A SECTION** (optional)

Additional dues apply. \$25 annually. Federal/Military is \$20. Learn more at IAFC.org/sections

#### Company Officers Section

Helping company officers develop leadership skills and prepare to be chief officers.

#### **EMS Section**

Promoting fire-based EMS by providing a focus for addressing fire service EMS issues.

#### **Emergency Vehicle Management Section**

Sharing a common interest and concern for fire and emergency service equipment and apparatus.

#### **Executive Fire Officers Section**

Focused on executive fire officer development programs, certifications and standards.

#### Federal & Military Fire Services Section

A strong voice for federal fire and emergency personnel worldwide.

#### Fire & Life Safety Section

Helping leaders reduce the risk of injury, loss of life and property loss in their communities.

#### Industrial Fire and Safety Section

Helping those responsible for protecting industrial facilities and plants against fire and other hazards.

#### Metropolitan Fire Chiefs Association

Bringing together fire chiefs from large metropolitan fire departments. Special eligibility requirements apply.

#### Safety, Health and Survival Section

Focused on reducing the number of preventable line of duty deaths and injuries.

#### Volunteer & Combination Officers Section

Providing leaders with information, education, services and representation.



Dear [insert your supervisor's name],

I'm interested in becoming a member of the International Association of Fire Chiefs (IAFC) and request that [insert your department name here] cover the membership fee.

A membership in this professional association will allow me to:

**Expand my knowledge and skills** across many areas including fiscal management, operations, staffing, firefighter safety and health, leadership and more.

Access a wide range of vetted, virtual resources including peer-shared SOPs, SOGs, research, policies, case studies and more that I can apply to our department.

Take part in professional development and specialty programs like hazmat, community risk reduction, EMS, safety and health. Many are at little or no cost and offered online

**Connect with fellow leaders** from other regions to share information and gain new perspectives.

**Grow my leadership skills** and help shape the future of the fire service by participating in committees and workgroups, mentoring, writing and speaking.

**Support the IAFC's efforts in Washington, D.C.** to get us essential equipment, supplies and funding that will maintain service levels and protect our responders.

The IAFC membership type for me would be \$[insert amount]. This would cover my first-year dues.

I understand this would be an investment in my professional development as a leader. My goal is to learn, share and apply as much as I can to make our department better and our community safer.

Thank you for your consideration.

Regards,

[insert your name here]

